

CHS KIOSK LEASING APPLICATION

PLEASE COMPLETE AND RETURN THIS APPLICATION ALONG WITH YOUR BUSINESS PLAN AND ANY NON-RETURNABLE PHOTOGRAPHS, CATALOGS, OR OTHER ITEMS THAT MAY HELP US BETTER UNDERSTAND YOUR PRODUCTS. ATTACH ADDITIONAL PAGES AS NECESSARY

NAME: _____ D/B/A: _____
ADDRESS: _____ CITY: _____
STATE: _____ ZIPCODE: _____
CONTACT: _____ BUSINESS/FAX: _____
PREFERRED PHONE: _____ EMAIL: _____

Product Information:

DESIRED TERM LEASE: 6 MONTHS / 12 MONTHS

DESIRED START DATE: _____ DESIRED END DATE: _____

LIST & DESCRIBE THE PRODUCTS WITH DETAIL:

AVERAGE PRICE POINTS: _____ AVERAGE MARKUP %: _____

PERCENT RENT TO CHS: 11.5%

WHO IS YOUR INTENDED CUSTOMER? DESCRIBE IN DETAIL.

Company Profile:

DO YOU CURRENTLY OPERATE EXISTING STORES, KIOSKS, CARTS, ETC? _____

IF YES, PLEASE LIST LOCATIONS AND ANNUAL SALES: _____

SOLE PROPRIETORSHIP PARTNERSHIP CORPORATION LLC S-CORP

ACDBE [AIRPORT CONCESSION DISADVANTAGED BUSINESS ENTERPRISE] YES NO

References:

PROVIDE AT LEAST TWO BUSINESS OR PERSONAL REFERENCES:

PRINTED NAME: _____

SIGNATURE: DATE: _____

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COMPANY NAME: _____

Please answer the statements below or attach a business plan that describes how you will manage, operate, and finance the kiosk. Include a management and operations plan, and a merchandising display plan. Make sure to list any local or regional concepts or products that will be incorporated.

DESCRIBE HOW THE PRODUCT ADDRESSES A NEED AND APPEALS TO THE TRAVELING PUBLIC:

DESCRIBE THE ORGANIZATIONAL STRUCTURE OF YOUR COMPANY:

DESCRIBE THE STAFFING PLAN FOR THE UNIT INCLUDING HOW YOU WILL RECRUIT AND TRAIN EMPLOYEES:

EXPLAIN YOUR RETAIL BACKGROUND AND EXPERIENCE IN THE RETAIL INDUSTRY:

PROVIDE TWO YEARS OF YOUR FINANCIAL PROJECTIONS FOR THE UNIT AND DESCRIBE HOW YOU ARRIVED AT THOSE PROJECTIONS :

DESCRIBE HOW YOU WILL FUND THE OPERATION OF THE UNIT. INCLUDE FINANCIAL STATEMENTS FOR TWO YEARS OR A LETTER FROM YOUR FINANCIAL INSTITUTION OR LENDER:

IF APPLICABLE, DESCRIBE HOW YOU WILL INVOLVE OR OFFER REGIONAL OR LOCAL PRODUCTS:

Staff use only | Date reviewed: _____ Score: _____ Initials: _____

CHS KIOSK RENTAL RATES

MONTHLY RENT:

MONTHLY UNIT RENTAL \$500

PERCENTAGE RENT:

IN ADDITION TO THE MONTHLY RENT, 11.5% OF ALL SALES THAT EXCEED THE MONTHLY RENT WILL BE DUE BY THE 10TH OF THE FOLLOWING MONTH.

EXAMPLE:

MONTHLY RENT = \$500/PERCENT RENT = 11.5%

ASSUME SALES FOR THE MONTH ARE \$10,000

$\$10,000 \times 11.5 = \$1,150$

$\$1,150 - \$500 = \$650$ (THIS IS THE AMOUNT OF PERCENTAGE RENT YOU OWED)

\$1,150 TOTAL RENT TO CHS

SECURITY DEPOSIT:

A SECURITY DEPOSIT OF \$1,000 IS DUE AT THE LEASE SIGNING. THE SECURITY DEPOSIT WILL BE REFUNDED, WITHOUT INTEREST, AT THE TERMINATION OF THE LEASE AGREEMENT PROVIDING THE TENANT HAS FULFILLED ALL LEASE TERMS AND CONDITIONS.

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FOR MORE INFORMATION CONTACT:

KAREL GIVENS

OFFICE: 843-767-7171 EMAIL: KGIVENS@IFLYCHS.COM